

G3 Growth Systems™ Roundtables

A 'THINK TANK' FOR Growth Minded CEO's



Monthly Peer-to-Peer CEO Gatherings

Chair - Facilitator - Coach

Michael Langhout

Certified Business Growth Coach, Executive Mentor & Advisor

Peer Group Roundtable Learning

Join other leaders in monthly peer learning sessions as we navigate the **G³Growth Systems™** Roadmap

You will leverage tools, education, thought leadership, intensive roundtable discussion, peer to peer sharing of best practices, and accountability from your **Certified Growth Coach and Advisor** to become equipped to achieve your growth strategy with confidence.



SOME QUESTIONS TO ASK YOURSELF AND YOUR TEAM

PLANNING

Do you set goals only to find they are often lost in day-to-day activities? Do you have confidence they will be achieved?

Do you have a truly differentiated strategy which distinguishes your company as unique in the marketplace?

Have you demonstrated continuous and sustainable growth?

FINANCIAL RESOURCES

Do you wish you had a better grasp on your cash flow?

Do you lack a consistent source of internally generated cash to fuel growth?

Are you reliant on other funding sources; short- or long-term debt, equity to achieve your growth objectives?

TEAM

Is your team struggling to function at high levels of performance, lacking direction and accountability?

Are many of your employees unhappy or disengaged?

If you had to start over, would you rehire ALL of your current employees?

ORGANIZATION

Is anyone in your organization failing to pull their weight?

Do any of your processes break down consistently?

Are you failing to achieve industry-leading profitability?

If you are struggling with any of these questions, a monthly half-day **G3 Growth Systems™ Roundtable Peer Learning Group** is designed just for you.



Learn to implement key growth systems giving you *confidence, clarity, and commitment* on your journey:

STRATEGIC SYSTEMS

- Tie Purpose, Values and long-term goals to your 3- and 1-year plans; predict and actually achieve your strategic outcomes

FINANCIAL SYSTEMS

- Plan for cash requirements over a 36-month horizon, confidently and accurately forecasting profitability. Generate sufficient cash to sustain and grow your business

HUMAN & CULTURAL SYSTEMS

- Attract and retain the very best 'A' performers, create a confident and cohesive leadership team while developing and leveraging a high-performance culture

EXECUTION SYSTEMS

- Get the right people working on the right priorities, doing the right things correctly, measuring progress with solid metrics, executing flawlessly and profitably without unnecessary drama

SOME TOPICS WE REVIEW

THE FOUNDATION OF PROFITABLE GROWTH

Discover and formulate your company's strategy.

Gut out a One Phrase Strategy, and leverage it across your core customers, confidently delivering your brand promise. Once you know your strategy, you can communicate it consistently creating alignment. Then synchronize all processes to confidently achieve the goals you set.

ALIGN YOUR STRATEGY AND CASH FLOW

Overcome your two biggest roadblocks

The lack of a simple strategic framework, and understanding the link between strategy and available cash, represents a significant roadblock to scaling your company. You will map your strategy developing a rolling forecast to assure accountability and accomplishment of goals.

CREATE A CULTURE OF ACCOUNTABILITY

Align your purpose and values with all team members.

Work to build a solid foundation identifying your core purpose and values most important to the organization. Make your values come alive through actions that you and your team model and demonstrate daily.

INTEGRATING STRUCTURE WITH STRATEGY

Create a useful FUNCTIONAL picture of your organization.

You will learn a new way to plot functions instead of positions...and how to incorporate them into your team member's personal plans. Enable all team members to clearly understand who is accountable for each function, and identify the metrics, critical numbers, and key performance indicators related to each function.

Discover the best business ideas at
Growth Faculty
for Online Learning

OR **G** ANIZATION
INSPI **R** ATION
VISI **O** N
TEAM **W** ORK
CREA **T** IVITY
TEC **H** NOLOGY

- Ensure your future is better than your past
- Get the tools you need to do business, *BETTER!*
- Access the best in business thought leadership

www.thegrowthfaculty.com

MAKE THE PLAN - WORK THE PLAN

METRONOME GROWTH SYSTEMS ALLOWS YOU TO DO BOTH, AND MORE!



ONE PAGE PLAN

Your company's strategy and plan laid out clear and simple. Team members have personalized plans that includes their top priorities and metrics. Keep your whole team on track towards the same goals!



VISIBILITY OF PRIORITIES

See your whole organization at a glance with the status of everyone's priorities. Quickly see what areas to focus on in order to achieve your company goals.



TRACK METRICS

Track and share metrics at an individual and company level. You always know how well your team is performing and it promotes an environment of ownership and accountability that drives growth.



INCREASE VISIBILITY

Understand how your business is performing at a glance. The Dashboard shows how your company is tracking towards quarterly priorities and lets you quickly get up to speed on the Key Performance Indicators (KPIs) you have selected to track progress.



SAVE TIME

Access to concise and timely information makes you a better leader and helps you manage more effectively.

www.metronomegrowthsystems.com

START THE CONVERSATION... LET'S GET IN TOUCH.

To get more detailed information, please see www.langhoutinternational.com/roundtables.

Please access our [membership application](#) for consideration to become a member of the next G3Growth Roundtable.*

Let's talk, we can help.

Please call, email or connect at:

(425)-269-3000

michael@langhoutinternational.com

www.linkedin.com/in/mikelanghout

www.langhoutinternational.com

*Approval subject to review.

Facilitator, Coach & Chair:

Michael Langhout, Managing Partner

Langhout International

Certified Business Coach, Executive Mentor & Advisor



Inspiring Great Leadership | Building Remarkable Companies